

SERVICE OUTCOME AND FINANCIAL SUMMARY REPORT

OUR MISSION

To provide innovative services and supports for People with disabilities and their families, resulting in extraordinary differences in People's lives.

Hillcroft Services, Inc. exists so that individuals with developmental disabilities and individuals with other types of disabilities in Indiana participate and thrive in their communities with outcomes sufficient to justify their cost.

FISCAL YEAR **2022-2023**

HILLCROFT PRIORITIES

- 1. People with disabilities have the **skills** and **resources** to maximize their potential.
 - People with disabilities have basic independent living skills.
 - People with disabilities have access to resources to support independent living.
 - People with disabilities are educated.
- 2. People with disabilities achieve **meaningful** employment.
- 3. People with disabilities live in **safe** and **supportive** environments.
- 4. People with disabilities have opportunities to interact and engage in the community.
- 5. The communities Hillcroft serves have a resource for disability issues.

HILLCROFT VALUES

We are all "Gardeners". In order to be amazing gardeners for Hillcroft, we must all be:

DEVOTED

- Commit daily to the long term (harvest)
- Adapt to change in all environments/seasons

SUPPORTIVE

- Cultivate continual growth through providing tools and encouragement
- See the potential in all situations and people

POSITIVE

- Focus on strengths (plants) not weaknesses (weeds)
- Smile (sunshine)



CLIENTS PER SERVICE:



TOTAL SERVED 614

SATISFACTION **RATE** 9%

2022-2023 FISCAL YEAR FINANCIALS

REVENUE	Total	%
Residential Services	\$5,007,468	34%
ABA Clinic Services	\$3,295,393	22%
Creativity Unlimited Services	\$2,279,596	15%
Therapy Services	\$1,288,902	9%
Vocational Services	\$903,445	6%
COVID-19 Grant Funds	\$697,355	5%
Transportation Services	\$608,328	4%
Public Support	\$437,350	3%
Janitorial Services	\$119,896	1%
Gain on Sale of Assets	\$88,638	1%
Other	\$69,220	<1%
Unrealized Gains	\$61,216	<1%
Interest Income	\$33,654	<1%
Change in Value of Endowments Interest	\$4,170	<1%

EXPENSES	Total	%
Residential Services	\$4,572,230	31%
ABA Clinic Services	\$3,066,516	21%
Creativity Unlimited Services	\$2,178,150	15%
Administrative	\$1,606,133	11%
Therapy Services	\$1,170,810	8%
Vocational Services	\$1,029,866	7%
Transportation Services	\$759,637	5%
Fundraising	\$127,179	1%
Janitorial Services	\$89,039	1%



TOTAL REVENUE:



TOTAL EXPENSES:



HILLCROFT HELPS **PEOPLE WITH DISABILITIES...** WITH LIVING, WITH **JOBS, WITH** INDEPENDENCE.

\$14,599,560

\$14,894,631

^{*}Clients who receive multiple services are counted per service received